

## **SALES EXECUTIVE**

### **Company Information**

Würth Vietnam Company Limited

No. 4 Pho Quang Street, Ward 2, Tan Binh District, Ho Chi Minh City

The Würth Group is world market leader in its core business, the trade in assembly and fastening material. Würth was founded in 1945 in Germany. It currently consists of over 400 companies in more than 80 countries and has 71,000 employees worldwide.

Company Size: 25-99

Contact Person: Ms. Dung Le

### **COMPANY BENEFITS**

- Attractive salary and bonus
- Work in a dynamic and fast growing global company
- Well-trained on product knowledge, market knowledge and sales skills, team leadership skills
- Annual performance appraisal

### **JOB INFORMATION**

Title: Sales Executive

Division: Automotive/Metal/Industry

Work location: Ho Chi Minh City and surroundings

### **Job Description**

- Collect and analyze market information
- Implement sales plan, search for new customers and conduct contract closing
- Follow-up contract implementation, support delivery and accounts receivables collection
- Manage customers' data and implement customer service plan
- Report regularly to Sales Manager and implement other tasks assigned by Sales Manager

### **Job Requirement**

- Qualification: graduated from College and above in field of business, marketing, mechanics or industrial management
- Experience: at least two-year experience in equivalent position
- Knowledge: sales and marketing, brief overview of company products
- Skills:
  - Fluent English is an advantage

- Target-oriented, high-responsible
- Excellent planning and organizational skills
- Strong problem solving skills
- Excellent communication, negotiation and conviction skills
- Good in MS Office
- Ability to work on own initiative and under high pressure

Email for applications: [Dung.le@wurth.com.vn](mailto:Dung.le@wurth.com.vn)